



# Annual Status Report on Small Business Enterprise (SBE) & Workforce Programs (July 2021 – June 2022)

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## *Presentation Overview*

- Program Overview
- SBE Performance
- Workforce Performance

OCII Commission  
September 20, 2022

# OCII SBE Program

## SBE Program Objectives and Benefits:

- SBE Policy: overall SBE participation goals of 50%
- Good faith efforts to ensure SBEs have an opportunity to compete for and participate in Agency-assisted contracts
  - Breaking out scopes and unbundling contracts
  - Teaming and partnering
  - Required prebid and preproposal meetings
- First Consideration to Project Area SBEs followed by San Francisco based SBEs

# OCII SBE Program

## SBE Definition:

- Ownership and control
- License
- Size determined by 5-year average annual gross receipts:

Industry	OCII SBE Size Standard
Construction Contractors	\$24,000,000
Specialty Construction Contractors	\$14,000,000
Suppliers (goods/materials/ equipment and general services)	\$12,000,000
Professional Services	\$5,000,000
Trucking	\$5,000,000

- Conforms to City and County of San Francisco Micro and Small Local Business Enterprise (LBE) Program

# OCII SBE Performance

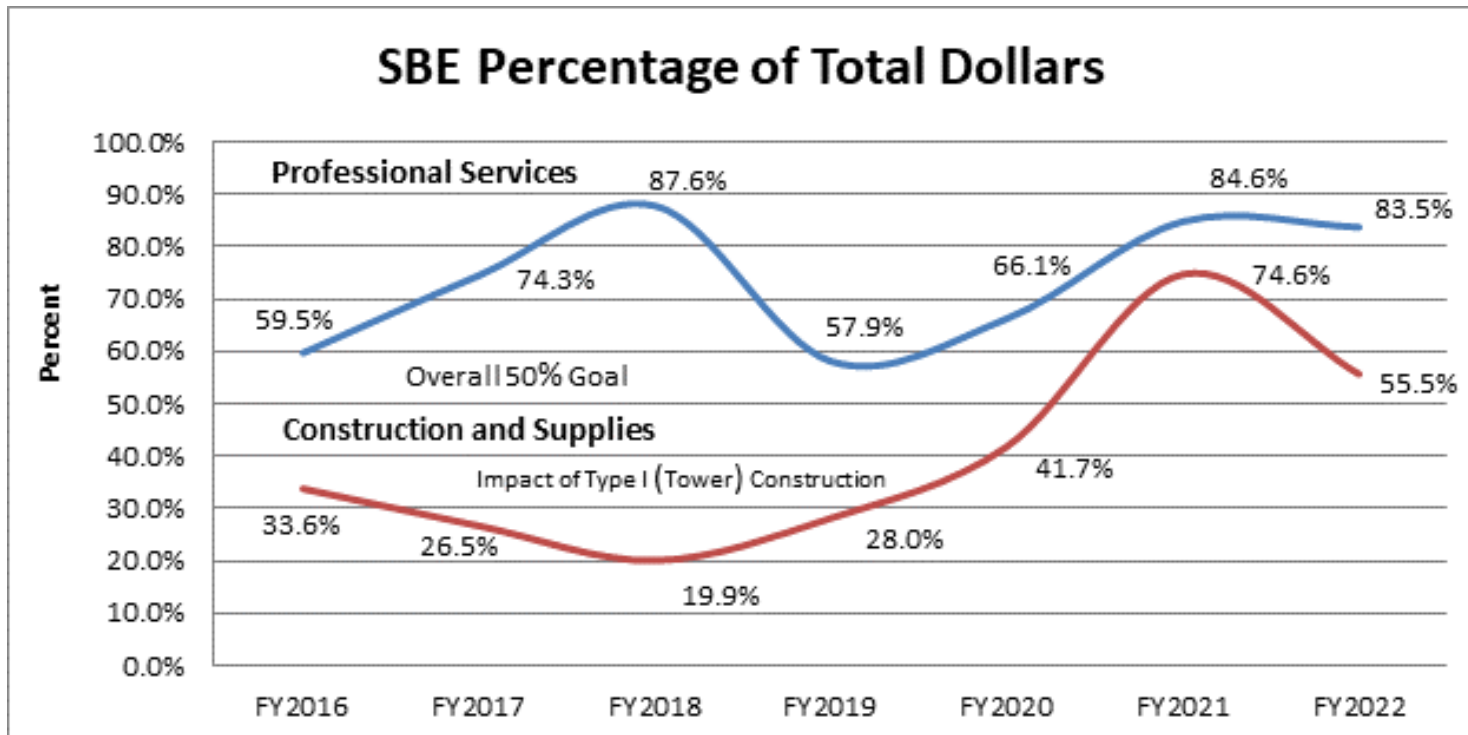
Twelve Months Activity  
(July 2021- June 2022)

## Summary by Work Type

<b><i>FY 2022 Summary</i></b>	<b>Total Dollars (Millions)</b>	<b>SBE Dollars (Millions)</b>	<b>SBE % of Total</b>
Professional Services	\$20.9	\$17.5	83.5%
Construction and Supplies	\$115.9	\$64.3	55.5%
<b>Total</b>	<b>\$136.8</b>	<b>\$81.8</b>	<b>59.8%</b>

# OCII SBE Performance

Annual SBE Percentages  
for Fiscal Years 2016 through 2022



# Awards and Commitments by Minority and Gender Status

Twelve Months Activity  
(July 2021 – June 2022)

<i>FY 2022 Summary</i>	<b>MBE \$</b> (Millions)	<b>WMBE \$</b> (Millions)	<b>WBE \$</b> (Millions)	<b>Total M/WBE \$</b> (Millions)	<b>MBE %</b>	<b>WMBE %</b>	<b>WBE%</b>	<b>TOTAL M/WBE %</b>
Professional Services	\$2.8	\$1.9	\$9.2	\$13.9	13.3%	8.9%	44.0%	66.2%
Construction and Supplies	\$30.1	\$1.5	\$1.7	\$33.3	26.0%	1.3%	1.4%	28.7%
<b>Total</b>	<b>\$32.9</b>	<b>\$3.4</b>	<b>\$10.9</b>	<b>\$47.2</b>	<b>24.0%</b>	<b>2.5%</b>	<b>7.9%</b>	<b>34.4%</b>

# Outreach

- Direct Notifications to SBEs/LBEs/MBEs/WBEs
- Advertisements in general and SBE-focused media
- Postings on OCII and the City's City Partner Procurement websites
- Pre-bid or pre-proposal meetings with developers and contractors
- CMD Certification & Contractor Development Program referrals
- On-going dialogue:
  - National Association of Minority Contractors
  - Clark Construction Strategic Partnership Program
  - Bayview Renaissance Entrepreneur Center
  - Contractor Assistance Program (CAP) Tyche Business Solutions
  - Non-Profit Housing Association of Northern California (NPH)

# Workforce Program

## Program Overview

- Good faith effort to employ San Francisco residents to perform 50% of total work hours
  - Contract-by-contract basis
- First Consideration given to residents of Project Areas
- CityBuild administers OCII's workforce program: referral of SF residents and day-to-day compliance
- Compliance measures:
  - Mandatory workforce kick-off meetings with Developers and GCs
  - Prior to start, preconstruction meetings with each subcontractor
  - Worker request forms and referral/hiring process
  - Weekly certified payroll reporting
  - Monthly compliance reports to Developers and Contractors



# Construction Workforce Comparison FY 2019- FY 2022

Fiscal Year Comparison	FY2022 (ending 6/30/22)	FY2021 (6/30/2021)	FY2020 (6/30/2020)	FY2019 (6/30/2019)
Local Hours	60,415	151,817	391,756	781,270
Total Hours	232,761	920,965	2,497,610	5,331,178
SF % of Total Hours	26.0%	16.5%	15.7%	14.7%

+9.5% Improvement over FY2021

# Workforce Development

- CityBuild continues to expand their academy to address demand, efforts include:
  - Working closely with SFUSD, private industry, and Community Based Organizations for outreach and recruitment
  - Completion of CityBuild Academy Cycle 35 and 36 during FY 2022, achieving:
    - 71 Graduates with 61 Graduates hired locally (86%)
  - Completion of Three Special Training Programs during FY2022: Mission Rock All Women's Cohort, UCSF Special Training (two cohorts) achieving:
    - 29 Pre-Apprenticeship graduates, 27 Placements (93%)
- 44M in OEWD Workforce Grants invested across diverse industries in FY 2022

# OCII Architecture and Engineering Trainee Hiring Program

In August 2022, OCII completed the 7th cycle of the OCII Architecture and Engineering Trainee Hiring Program which matches local students with career-training opportunities at Design firms on OCII Projects. The program operates in collaboration with:

- Japanese Community Youth Center
  - Office of Economic and Workforce Development
  - Mayor's Opportunities for All Initiative
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- To date the program has created nearly:
    - 67 student-positions across over 30 design firms including Gensler, Mithun, and KPFF, with many positions leading to long term and permanent employment.
  - This year the program achieved 12 summer placements, which is the most robust class since 2019, after the onset of the COVID-19 pandemic.